



pro Suite[®] Advantage


The popular choice in loan origination
and new deposit account opening



documentation



decisioning



integration

compliance

LASER PRO[®]

DEPOSIT PRO[®]

DECISION PRO[™]

SALES PRO[™]

WEB PRO[™]

HARLAND
FINANCIAL SOLUTIONS

From the back office to the Web, Pro Suite™ powers your loan and deposit business

With more than 20 years experience, and used by over 3,500 financial institutions of all sizes nationwide, Pro Suite™ has become the leading platform solution for selling and originating new loan and deposit accounts. We offer federal and 50-state compliance solutions backed by a million-dollar warranty*.

Pro Suite™ – Integration done right

Pro Suite's intelligent design means information entered once, is ready for use in several places, saving you keystrokes when completing repetitive collateral documents or simply processing a subsequent customer transaction. The integration also lets you transfer transactions between different programs. For example, you can take a loan application request in Sales Pro™ and route it to Laser Pro® for complete application disclosures. Or you can cross-sell multiple deposit accounts in Sales Pro and forward them to Deposit Pro® to create account opening documents. Also, once products are defined, they are immediately ready for use in a companion program. For example, the deposit and loan products set up in Laser Pro or Deposit Pro are automatically ready to use in-branch or on your website.

Laser Pro® Lending

A multi-faceted workhorse, the industry's premier compliant lending system, automates lending with a full-featured high performance system by producing all the notes, disclosures, and supporting collateral documents with true interstate lending support. Configurations are available covering the application and closing functions for consumer, commercial and residential real estate (including FNMA and FHLMC loans). You can supplement your productivity and Laser Pro capabilities with several options to support commercial and consumer lines of credit, and small business loans – even participations. And no matter where you need to send your documents, Laser Pro can help you: print locally, at a remote network printer, or simply send all the documents via email to a remote branch, attorney, title company or other business partner.

Sales Pro™

Sales Pro makes servicing easy by providing your front-line staff with easy-to-use productivity tools to present and sell new products and companion services, and facilitate followup activities in a branch or call center. It includes visual product presentations, what-if calculations, referrals, ticklers, tracking and correspondence management. Sales Pro gives you quick desktop access to customer demographic information, loan application screens, as well as access to Deposit Pro and Laser Pro.

*Restrictions apply. Please contact us for compliance warranty details.

New Accounts Desk

- Present products visually
- Product qualification and cross-sell
- Open new accounts
- Take loan applications
- Check ordering



Loan Department

- What If calculations
- Complete application disclosures
- Loan document preparation and printing
- Participate commercial loans
- HMDA LAR Management



Back Office

- Loan application underwriting
- Loan document preparation and printing
- Customer service requests
- Ticklers and tracking

Website

- Product advertising
- Take new loan and deposit applications

Decision Pro™

Whether it is making better credit decisions or reducing costs and streamlining the loan application processing workflow, the Decision Pro™ automation system may be just what you need. It provides high performance sophisticated workflow management, automated credit bureau report retrieval, analysis, credit scoring, counteroffers and automated notification – just the thing to provide consistency, and improve quality and efficiency in your credit underwriting function.

Deposit Pro®

Deposit Pro quickly and efficiently opens checking, savings, money market, IRA, and certificate of deposit accounts all with federal and 50-state document compliance. Branch office staff can open most new accounts in fewer than five minutes. A unique “session” design facilitates fast and efficient processing of subsequent transactions and companion services. Interfaces are available with most host systems and the automated check ordering systems of major check vendors.

Web Pro™/Web Connect™

This Pro Suite product eases the process of marketing your products and integrating them with your current website offerings. Web Connect™ produces the connection technology, language, graphics and other compliance content from Laser Pro and Deposit Pro for use on your website. Web Pro™ provides the customizable web pages and graphical stylesheets that display the information on your website and take new applications. Your website designers, web managers, audit, and marketing staff will agree this is an efficient way to truly leverage your Pro Suite technology and the right way to bring products to the web – quickly and cost effectively.

A total package

In addition to a proven and winning software solution, you get the backing of a team of professionals to help you every step of the way.



Implementation Services

We believe successful software implementation is a team effort that combines our expertise in banking, technology, and compliance to complement the skills and needs of your staff. To guide and focus implementation, a single project manager can be assigned, dedicated to, and accountable for success in meeting your goals and objectives.



Interface Services

We deliver the capabilities needed to successfully integrate with various hardware platforms and operating systems, providing a seamless interface between our products and your institution's existing host processing system. Our on-site connectivity services are able to execute the most complex interface into a host environment, providing system administrators with assistance and support during installation as well as staff training. We also support many interfaces to third-party software packages.



Training Services

Even the most efficiently implemented and seamlessly integrated financial software systems can't function successfully without people ready and able to operate and maintain them. That's why the right kind of training is so important – training that's tailored to your institution, to your staff, and to your budget.

Ongoing Support Services

Let's say your project implementation runs smoothly, integration is complete, your staff is well trained, and all systems are go. Even then questions are likely to arise among users. That's where our Customer Support enters the picture with fast, reliable service and assistance that's earned a record of excellence from our thousands of customers and a reputation for getting the job done.

Customer Services Network

Our Customer Services Network is a robust extranet enabling you and your staff to access a wealth of information – product libraries, release notes, downloads, Frequently Asked Questions, tips and bulletins, compliance news, legal links, known issue reports, and much more are all available seven days a week, 24 hours a day.

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